

SEPT WINNER

# 70 Red Buckets of Surprises!

“ This spring we were awarded a project whereas the scope required the surface preparation and complete removal of existing coatings and application of Semstone 245 aggregate filled reinforced system to over 30,000 square feet of concrete loading pads and vaults in various locations at a large chemical manufacturing facility. This project was labor intensive and required close teamwork from TEC employees, supervisors, project managers, facility management, our sales rep Gary O’Connor and our Tech Rep Bill Weber (both NACE CIP trained which was a plus to our customer). The entire team was required to complete a 24-hour Haz Woper course prior to entering plant. This project required extensive technical representation, as there were many times we had to evaluate other options for unforeseen circumstances. Surface prep often included the use of 500 gallons of fuel per night for TEC equipment. Gary O’Connor competently kept TEC supplied with sufficient materials, as Semstone 245 is an MTO product and the lead time could have held us up on this fast track project. Since this project required a 3-year warranty, Bill Weber (a shout out to Mike Flynn who filled in while Bill was out of country) had direct contact with project management from the facility and our staff several times a week. When Bill was not available our sales rep too provided technical services as required. This project was completed within 5 months and required over \$250,000 of material. We could not have been successful without the teamwork between TEC Protective Coatings, Gary and Bill. ”

Tom Carney

TEC Protective Coatings



#Carboline70th

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